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The Morning Leverage: Colony Runs Towards The Fire

Here's a look at the top stories in this morning's LBO Wire:

For Morgenthaler Partners, Ryan Herco Flow Solutions is now water under the bridge. The firm sold Ryan Herco, a distributor of filters and pipes used in the flow of purified water, to Greenbriar Equity Group after roughly five years of ownership.

Meanwhile, on first glance, <u>Friedman Fleischer's</u> latest deal may strike terror in the hearts of those who fear the dentist's office. But Midwest Dental Holdings operates a much more benign business than tooth drilling, offering management support and back office functions for dental



Mike Lucas for Dow Jones

offices. Friedman picked up the business from Cressey & Co., which picked it up in its former life as part of Thoma Cressey Bravo.

Industrial Growth Partners is nearing the finish line on its fourth buyout fund . . . With its deal for Metallum Holdings, First Reserve is betting copper is pure gold . . . Roark Capital Group's Wingstop Restaurants is on a tear in Hotlanta, announcing plans to open 20 new restaurants in the next few years.

(LBO Wire is a daily newsletter with comprehensive analysis of all the investments, deals, fund raisings and personnel moves involving private equity firms. For a two-week trial, click here.)

Cerberus and Centerbridge are among the bidders for Citigroup's consumer lending business, OneMain Financial, Bloomberg Businessweek reports. A group that includes Warburg Pincus has already dropped out of the race for the unit, which has a book value of about \$2 billion.

The New York Times checks in with Colony Capital's Tom Barrack, regarding his bullish view on the Middle East, where he said the firm is "looking hard" for new deals to add to its portfolio. "The time to buy is when everybody else is running for the hills."

With money pouring into Asian private equity funds, firms with more than \$1 billion of AUM have held management fees at a steady 2%, even as their mega-counterparts in other countries have come under pressure to scale back, Dow Jones Newswires reports. As long as investors continue to buy what these managers are selling, they'll be "able to continue charging premium fees" says one fund of fund manager.

It could be death by a thousand cuts for Dodd-Frank, as Republicans and other business groups opt to make small changes to the law, acknowledging they do not have the votes to repeal it, writes <u>Dow Jones Newswires</u>. One of those possible cuts? A bill exempting private equity from the SEC registration requirement.

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