



## VC Judges at Pitch '11

Here are the current Judges (possibly more to come) that will meet and review the Startups at Pitch '11. After they review the Startups, they will gather, tally their votes, and decide on the winning Startups for this year's Pitch.



AUGUST CAPITAL

### August Capital

#### Howard Hartenbaum, General Partner

August Capital was founded in 1995, and currently has seven investment professionals managing \$1.3 billion, and invested in more than 75 companies across the technology spectrum. Over the course of the last three decades, the partners of August Capital have invested in a wide range of companies, including Microsoft, Intuit, Technorati, Aardvark, StumbleUpon, and many more.

Howard Hartenbaum joined August Capital in 2008. Prior to joining, he served as a General Partner at Draper Richards LP where he was the founding investor in Skype and a former member of the board of directors where his achievement resulted in his joining the Forbes Midas List of top venture capitalists. He is a graduate of M.I.T. <http://www.augustcap.com>



SoftTech VC

### SoftTechVC

#### Jeff Clavier, Founder and Managing Partner

SoftTech VC, one of the most active seed stage investors in Web 2.0 startups. Since 2004, Jeff has invested in more than 20 consumer Internet companies developing new concepts (such as social media) or revisiting "old" ideas with a new set of economics and technologies. In 2007, Jeff was recognized as one of the 13 "Web 2.0 King Makers" by Business 2.0, and is often noted for his investments in categories such as "passion-centric communities," or for having already sold five of his companies in the past two years through successful M&As. Jeff has invested in Mint, Groupon, UStream, KissMetrics, and Twitter just to name a few.

<http://www.softtechvc.com>



ANDREESSEN HOROWITZ

### Andreessen Horowitz

#### Connie Chan, Partner

Andreessen Horowitz is a stage-agnostic venture capital firm that provides seed, venture and growth-stage funding to the best new technology companies. Founded by Marc Andreessen and Ben Horowitz, Andreessen Horowitz helps entrepreneurs become successful CEOs and build important and enduring companies. The firm has \$1.2 billion under management across two funds. Among its 60 investments are Airbnb, Facebook, Foursquare, Groupon, Skype, Twitter and Zynga.

Connie Chan is a Partner at Andreessen Horowitz where she focuses on finding great entrepreneurs with big ideas in consumer tech. Previously, Connie led business development and marketing efforts for HP Palm in China. At Palm, she also launched the App Catalog, developer portal and the Facebook application. Prior to HP Palm, she worked as a founding Senior Associate at Elevation Partners, a \$1.8 billion media and entertainment private equity firm.

Connie graduated from Stanford University with a MS in Management Science & Engineering, and a BA in Economics. <http://www.a16z.com>

## Pitch is a Wrap!

Big thanks to all that participated.

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[Pitch '11 ThinkGeek Raffle Winners](#)

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## Google Ventures

### Wesley Chan, Partner

Google Ventures invests in start-up companies in a variety of fields ranging from Internet, software, and hardware to clean-tech, bio-tech, and health care. Founded in 2009 with a \$100 million capital commitment, Google Ventures invests amounts ranging from seed funding, to tens of millions of dollars, depending on the stage of the opportunity and the company's need for capital.

Wesley Chan is a fun-loving entrepreneur and joined the Google Ventures team in 2009. Wesley is based out of Seattle, WA. As an early employee at Google, Wesley helped to start, launch, and grow Google Analytics and Google Voice — products which millions of users depend on worldwide.

Wesley holds both Masters and Bachelors degrees in Computer Science and Electrical Engineering from MIT.

<http://www.googleventures.com>



## Battery Ventures

### Mike Katz, Vice President, Silicon Valley

Battery Ventures invests in technology-driven companies run by exceptional individuals and management teams. Battery has raised \$4B since inception, and we are currently investing BV IX, a \$750M fund. It has invested in a wide range of companies, including Groupon, Akamai, Omniture, Angie's List, Glassdoor, and more.

Mike Katz joined Battery in 2011 and focuses on investments in digital media and internet applications. Prior to Battery, he was Senior Director of Strategic Initiatives at Conductor, Inc. where he ran the early development of what is now the company's core product.

Mike has a BS from Georgetown University and an MBA from Columbia Business School.

<http://www.battery.com>



## Morgenthaler Ventures

### Kyle Doherty, Senior Associate

Morgenthaler Ventures has worked with outstanding entrepreneurs to build more than 300 companies over 40 years. We are currently investing out of our ninth fund, raised in November 2008 and capitalized at \$400 million.

Kyle Doherty joined Morgenthaler in 2010 from Harvard Business School and is a Senior Associate on the Information Technology team. Kyle is based in Menlo Park, CA and primarily focuses on investments in the consumer internet sector.

Kyle has his M.B.A. from Harvard Business School and B.S. from the Massachusetts Institute of Technology

<http://www.morgenthaler.com>



## Lightspeed Venture Partners

### Justin Caldbeck, Managing Director

Lightspeed Venture Partners is a leading global venture capital firm that manages over \$2 billion of capital commitments. Over the past two decades, it's investment professionals have backed more than 150 companies, many of which have gone on to become leaders in their respective industries. Some of their investments include: LivingSocial, RockYou!, and Flixster.

Justin Caldbeck invests primarily in the Internet and mobile sectors at Lightspeed Ventures. Before joining Lightspeed, Justin was a Director at Bain Capital Ventures and was responsible for launching their west coast office.

Justin has an MBA from Harvard Business School and a BA in Economics from Duke University.

<http://www.lightspeedvp.com>



### Draper Fisher Jurvetson

#### Xander Mahony, Investment Professional

DFJ backs extraordinary entrepreneurs everywhere who set out to change the world. Over the past 25 years, DFJ and its partners have backed over 600 companies, and have pioneered the way in emerging technology markets including the Internet, mobile communications, clean energy and health care. DFJ has been proud to back industry changing successes including Box.net, Meetup, Feedburner, Hotmail, Skype, Meetup, and many more.

Xander Mahony focuses on technology investments across sectors. Prior to joining DFJ, Xander was an analyst at Sloane Robinson, a global emerging market hedge fund based in London.

Xander has a BA in Computer Science from Oxford University.  
<http://www.dfi.com>



### CMEA

#### Sumeet Jain, Principal, Information Technology

CMEA Capital is a venture capital firm with a clear focus on life sciences, high technology, and energy and materials investments. They invest in both early and late stage science-focused ventures, and leverage a strong network of corporate, investment, and entrepreneurial relationships on behalf of portfolio companies.

Sumeet joined CMEA in 2008 and brings a perspective to investing that comes from having been intimately involved with entrepreneurship and technology from multiple angles – as a startup executive and operator, an engineer, a strategy consultant, and an investment banker. He currently has board seats with Applied Wave Research, Apriso Corporation, Intermolecular, Multigig, Inc., WorkingPoint, Pixazza (Observer), Blekko (Observer).

Sumeet has a BS in Electrical Engineering & Computer Science from Cornell University; and an MBA in Entrepreneurial Management and Finance from the Wharton School of the University.  
<http://www.cmea.com>

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